

An Open Letter to Our Valued Customers

First of all, we thank you for sharing your compliments, complaints and criticisms regarding our products and services. We rely on this constant dialogue with you, our valued customer, to fuel the ongoing improvement of our products, services and processes.

This process, known as continuous improvement, has infiltrated every department at Marina Medical. In fact, there is an ongoing project that we would like to share with you. The purpose of this project is to design, develop and deliver the most surgeon-focused portfolio of products.

Our strategy for this project is simple - deconstruct and reconstruct our portfolio of products by surgical procedure and work with subject matter experts to identify holes and opportunities for improvement within our portfolio. You will gradually be introduced to our redesigned portfolio of products through a series of procedure-specific catalogs. In this catalog, we are proud to unveil our needle holders.

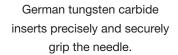
The project of redesigning our needle holder portfolio consisted of multiple trips to Germany to visit the manufacturing facilities, countless hours of dialogue with our engineers and medical advisors and most importantly... a razor-sharp focus on designing, developing and delivering the most surgeon focused portfolio of needle holders.

We invite you to try our new needle holders and please stay tuned for more surgeon-focused solutions from Marina Medical.

Thank you,

The Marina Medical Team

SURGEON-FOCUSED SOLUTIONS



Bevelled edges prevent the suture from catching.









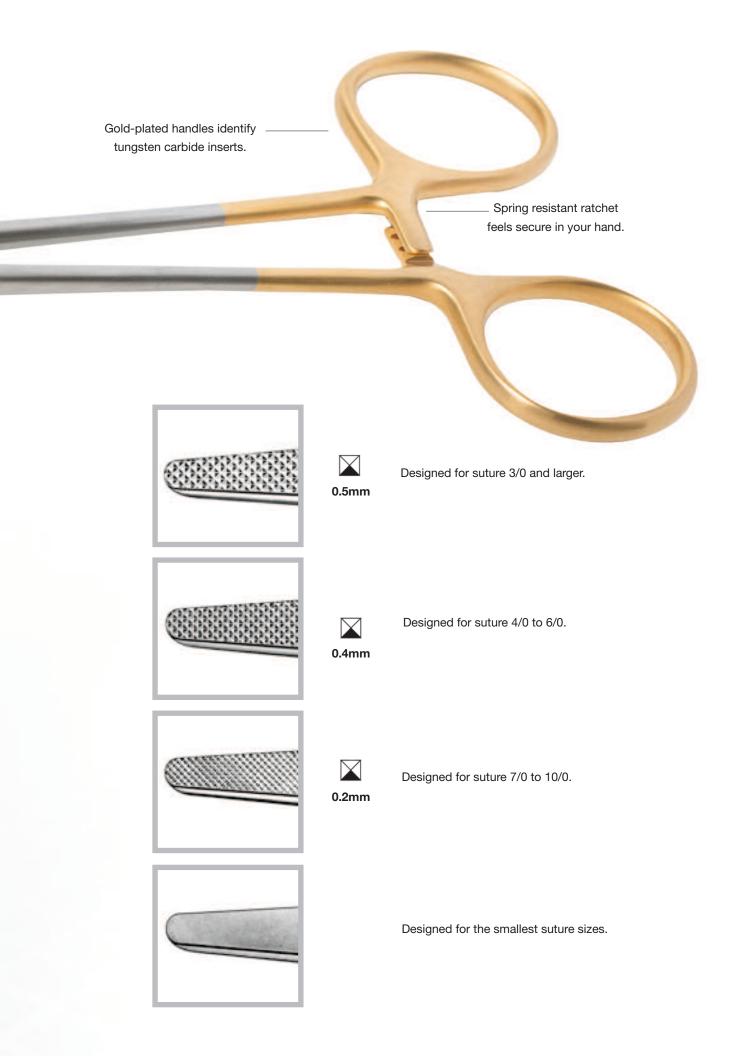
We focused on our surgeon's requirements while designing, developing and delivering our brand new portfolio of needle holders.

To design our portfolio, we identified which needle holders to offer and opportunities for improving those patterns.

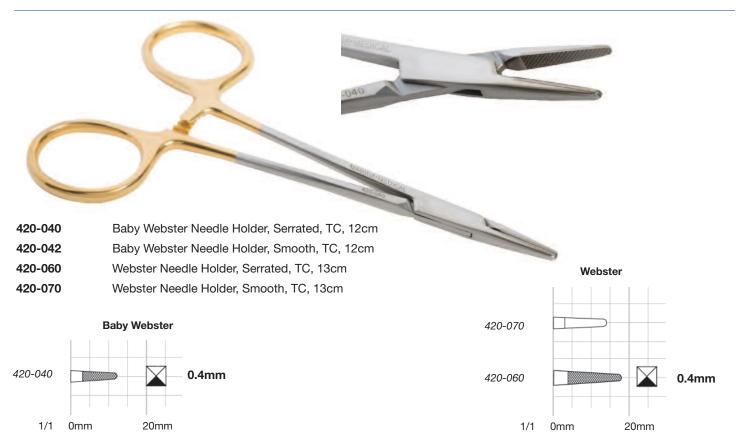
To develop our portfolio, we started with the highest quality materials and most capable manufacturing processes to ensure a consistent output.

Finally, **to deliver** our portfolio, we committed to always keep our needle holders in inventory and to always make ourselves available to our customers.

These are just a few of the ways that we design, develop and deliver **surgeon-focused solutions**.



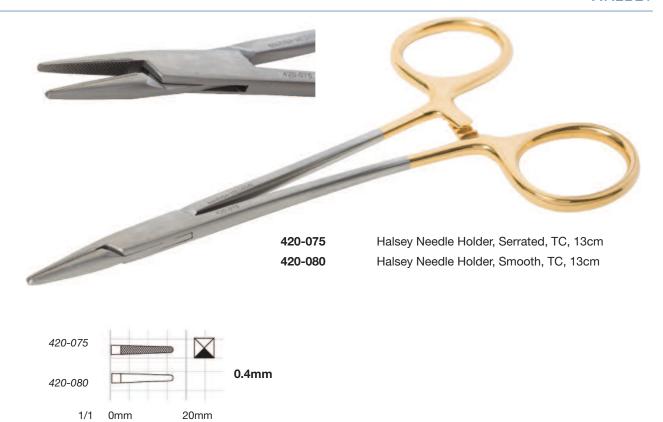
BABY WEBSTER • WEBSTER



CRILE-WOOD



HALSEY



MAYO HEGAR



NEEDLE HOLDERS

OLSEN-HEGAR

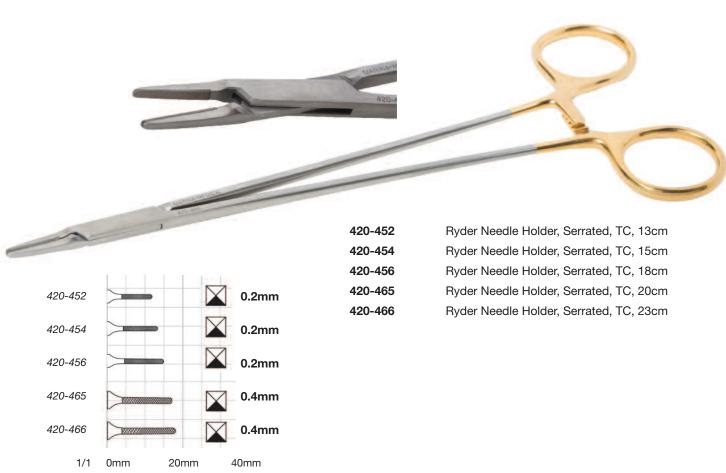


BAUMGARTNER

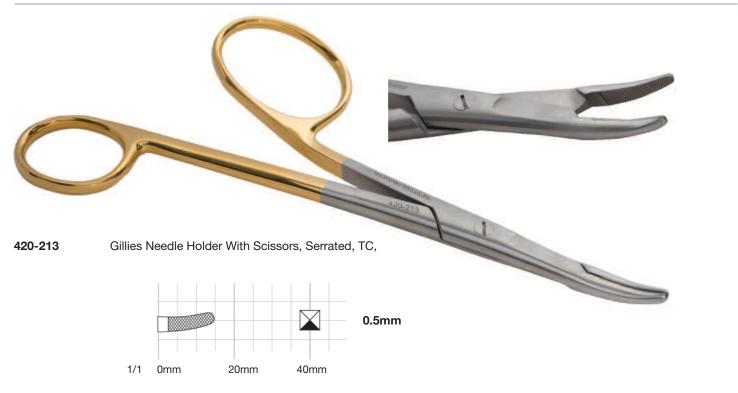


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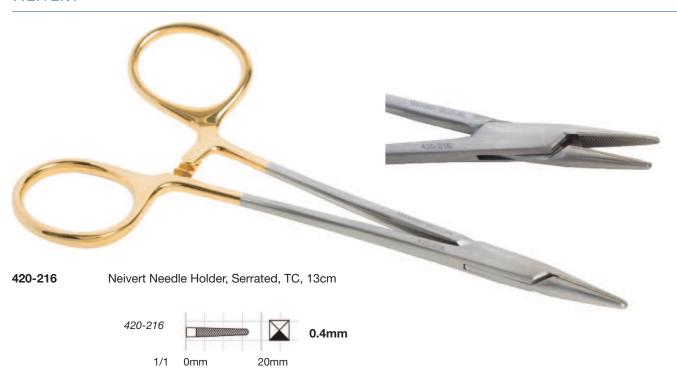




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